



# NEWSLETTER



## SUMMER 2017

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### Sloane's established relationship with Leonardo strengthens

As the sole UK and Ireland Distributor for Leonardo, Sloane Helicopters will deliver three corporate VIP Leonardo helicopters in 2017; two AW109SP GrandNews and one AW169. The AW169 will be delivered later this year and will be the fifth VIP configured AW169 to enter the UK and Ireland market, highlighting the success of this model since achieving EASA certification in 2015.

Based on these excellent results, we ordered another new AW109SP during EBACE on 22<sup>nd</sup> May 2017, with delivery scheduled in 2018.

This sales growth marks the established relationship between Sloane and Leonardo following a successful year during which we sold six new and pre-owned AW109SP and AW169 helicopters to various private owners in the UK and Ireland, as well as delivering a new AW109SP to 32 (The Royal) Squadron at RAF Northolt. As a Leonardo Distributor for 22 years, we have delivered over 80 new helicopters including the AB206, AW119, A109C, AW109E, AW109S and AW109SP models.

The Distributorship Agreement between Sloane and Leonardo provides



Photo: Aviation Week ShowNews

customers with continued benefits including reduced delivery times, product expertise and a full range of support packages. Sloane is an Authorised Service Centre for Leonardo providing maintenance and support services to the majority of the AW109SP and all AW169 VIP helicopters in the region. Sloane is also a UK Type Rating Training Centre for Leonardo.

### Seven-days-a-week maintenance

We are pleased to announce that our Sywell maintenance facility is now open seven days a week, offering the full range of maintenance services. During the weekends, we have at least two engineers on site. The advantages of seven-day-a-week maintenance include continuity, faster turnaround and improved reaction times to ad-hoc requirements.

In addition, we now have three vans which are fully equipped for field engineering support. These enable us to provide a nationwide service for minor defect rectification and line maintenance on-site at customers' facilities. The field engineering capability is supported by engineers from our maintenance bases. This month Sloane welcomed two new licensed engineers, one of whom is based at our Sywell facility and the other who is a field engineer to support our nationwide maintenance capabilities.



### DATES FOR YOUR DIARY

Sloane will be the sole helicopter exhibitor at the prestigious Salon Privé supercar event at Blenheim Palace in Oxfordshire from **31<sup>st</sup> August to 2<sup>nd</sup> September 2017**. Salon Privé is a leading global automotive event and a jewel in the British social calendar.



SALON PRIVÉ

## AW169

The fourth VIP AW169 has now arrived in the country with the fifth due to arrive in October this year.



This AW169 is equipped with the latest modifications and showcases the new versatile VIP eight seat 'Pearl' interior. This summer, Sloane will be conducting viewings and demonstration flights on the AW169 VIP helicopter whilst updating customers on the product features that are confirming its status as the benchmark VIP helicopter in its category. Please contact us for more information.



### Apprentice qualifies for licence

Matt Rogers, one of our young apprentices, has recently passed his Part 66 examinations and is now a licensed engineer. Matt joined Sloane in 2009 as part of his BTEC Level 3 in Aerospace Engineering.

Matt's success represents Sloane's second apprentice to gain his licence within the past year with another two expected to qualify in the near future.



### AW109SP Full Flight Simulator in Zurich

Sloane Helicopters facilitates recurrent simulator-based refresher training. A key benefit of simulator training is to practice emergency procedures and actions that are not possible or considered less than desirable to conduct in the actual aircraft, mainly due to safety considerations.

Last year we trained and qualified one Type Rating Instructor (TRI) to operate the AW109SP Full Flight Simulator (FFS) at the Lufthansa (LAT) facility in Zurich with the long-term aim of expanding our capability to provide both internal and external training using the simulator.

We are now able to provide an instructor in Zurich to conduct this recurrent training and expect to have a qualified Type Rating Examiner (TRE) to conduct PC and OPC activities in the simulator from October 2017.



### Pre-owned aircraft for sale

A selection of pre-owned Leonardo aircraft available for purchase are shown below:

#### VIP AW109S Grand

- **Year built:** 2009
- **Total time:** 2,700
- **Exterior:** Metallic black with a red power stripe
- **Interior:** VIP five seat interior including a rear central bar
- This high spec aircraft has just completed a 400hr and annual inspection

#### EMS AW109E Power

- **Year built:** 2008
- **Total time:** 2,220
- **Exterior:** Yellow with a blue trim
- **Interior:** EMS interior
- This aircraft has been operated and maintained on Sloane's fleet from new

#### EMS AW109E Power

- **Year built:** 2009
- **Total time:** 2,260
- **Exterior:** Yellow with a grey trim
- **Interior:** EMS interior
- This aircraft has been operated and maintained on Sloane's fleet from new



Sloane also has several off-market pre-owned AW109SP GrandNew helicopters available – please enquire for more details.



Join Sloane on Facebook, LinkedIn and Instagram by searching 'Sloane Helicopters'.

